



**PROPOSAL FOR
COMMERCIAL SOLAR ENERGY SOLUTION"
OF 20 KW**

Bring the Power of the Sun to your service



EPC Services



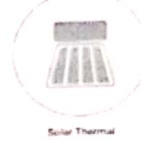
Roofing Solutions



Solar Street Lights



Solar Home Lighting System



Solar Thermal

Submitted By

Name : Ankit Mukundwar
Mobile No. : +91 72288 66224
Email ID : ankit@jaysis.ai
Proposal Date : 17-Sep-2022
Proposal Validity : 19-Sep-2022

Submitted To

Business/Customer :
Name : Ambagad Farmer Producer Company Ltd
Address/City : Bhandara
Mobile No. : (976) 744-2102

JAYSIS GREEN ENERGY INFRA PRIVATE LIMITED

Address – 2nd Floor, Plot No. 258, New Ramdaspath, Central Bazaar Road, Nagpur, 440010
Toll Free - 1800 210 7575 | Website - www.jaysis.ai | Email - hello@jaysis.ai



To,
M/s. Ambagad Farmer Producer Cor
Bhandara
Subject: Proposal for COMMERCIAL Roof-Top Solar Solution of 20 KW.

Dear Sir / Madam,

We thank you for giving Jaysis the opportunity to propose a solution for your energy generation requirements.

Post our meeting/telephonic discussion and understanding your requirements, we have prepared a proposal for a comprehensive energy generation solution. Included please find a proposal for your consideration.

Our Comprehensive suite of products and services comprise the building blocks of the innovative solutions we construct to help you go eco-friendly. These Solutions quietly work behind the scenes, delivering every mandate that helps you contribute for a better world for tomorrow.

Should you have any queries or clarifications on the enclosed proposal, please do give us a call, we shall be glad to assist you.

Looking forward to partnering with you!

Warm Regards,

Mr. Vikas Sisodiya
Founder & Managing Director
Email ID: vikas@jaysis.ai

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ABOUT US

Jaysis Green Energy & Infra Private Limited is an emerging solar energy solution provider. A year for total commitment to quality saw Jaysis succeed in Indian markets. Professional engineering expertise combined with competitive but skilled Indian labour helped it to capture the high quality conscious market in India.

We pride on offering cost effective solutions to the quality needs of our customers. The in-house technical expertise gives the company a distinct competitive edge over the rivals. Strict quality checks are carried out at different stages of commissioning and only that material which passes stringent norms finds its way into the market.

We are always keen on adding new products and solutions to our customers. We offer wide range of customized solutions to our customers. Our office & distribution facility is based in the town of Nagpur (MH) India.

OUR TEAM

The employees here are qualified, experienced and highly encouraged personnel in our crucial group. We here at Jaysis take regular efforts to improve and train our team of workers for continuous Process development. We have experienced technical and sales division to meet the quality and service expectation of our customers.

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Technical Specifications of Project

1. Key Facts of the Power Plant :

Design, supply, installation, testing and commissioning of a solar power plant.

- 1) **Plant Capacity (in KW) : 20 KW & Phase 3 Phase**
- 2) **Proposed Plant Location : Bhandara**
- 3) **Minimum Generation Commitment in a Year : 4 X 20 X 300 = 24,000 Units/Year**
(Gen. Units X Capacity X No. of Days in Year) (Panel Depreciation as per OEM)

2. Tentative Bill of Material:

Sr. No.	Major Supply Item	Description	Make	UOM
1.	Solar PV Module Panel Wattage	Polycrystalline <input checked="" type="checkbox"/> 335 Watts <input checked="" type="checkbox"/>	RENEWSYS <input checked="" type="checkbox"/> Optional <input checked="" type="checkbox"/>	60
2.	Grid Connect Solar Inverter	20KW	POLYCAB <input checked="" type="checkbox"/>	1
3.	Array Junction Box (DCDB)	STANDARD <input checked="" type="checkbox"/>	NA <input checked="" type="checkbox"/>	1
4.	AC Distribution Board with Breaker & Energy Meter – ACDB to LT Panel	STANDARD <input checked="" type="checkbox"/>	NA <input checked="" type="checkbox"/>	1
5.	Monitoring : Data Logger		POLYCAB <input checked="" type="checkbox"/>	1
6.	Structure Material - GI	As per diagram	APOLLO <input checked="" type="checkbox"/>	As req
7.	Cables	As required	POLYCAB <input checked="" type="checkbox"/>	As req
8.	Earthing Kit, Earthing Wire, GI Earth Strip & Lightning Arrestor	STANDARD <input checked="" type="checkbox"/>	Jaysis Approve <input checked="" type="checkbox"/>	

3. Commercial Offer:

Price for design, supply, installation, testing and commissioning

Commercial Price	Invoice Value (Rs.)
Supply of Solar System with Structure, Mono HC and Meters (G&N)	1,120,000
All Commercial are Inclusive <input checked="" type="checkbox"/> taxes (Currently Solar Panels and Inverter fall under 12% GST and 18% for Electrical and Structure accessories)	
Notes/Remarks:	

Available Solar Panel Brand: Vikram, Waaree, Axitec, Trina, Renewsys, Canadian Solar, Rene Sola, Adani, Polycab, Novasys, Icon
Available Inverter Brands: Sungrow, Growatt, Havells, ABB, Polycab, K-Solar | Meter: HPL, L&T, Secure, G Sense

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General Terms and Conditions

1. **PO:** for design, supply, installation and commissioning of the solar power plant.
2. **PRICE:** The price quoted in this Proposal is inclusive of design, manufacturing, sourcing, testing, supply, installation & commissioning, as per the bill of materials & ratings submitted by JAYSIS along with the final offer. Any change in scope of work or addition to the bill of materials and/or ratings or any variation, whatsoever, shall be charged extra to Customer. The price quoted is CIF site and is firm. The price is exclusive of any annual maintenance charges or comprehensive maintenance charges or operation & maintenance charges.
3. **VALIDITY OF OFFER:** The price quoted by JAYSIS along with this Proposal is valid for above mentioned days only (Page 1).
4. **PAYMENT TERMS:** The payment terms applicable are as follows:
 - i) Advance amount of 75 % of the total contract value to be paid by Customer along with the Purchase Order.
 - ii) 20 % of the total contract value to be paid by Customer on Panel Delivery.
 - iii) 05 % of the total contract value to be paid by Customer on commissioning.
5. **TAXES, DUTIES AND RATES:** JAYSIS at its sole discretion shall have the liberty to raise invoices from any location in India. All the applicable taxes on the supply portion of the materials shall be payable by the Customer at actual GST as applicable.
6. **ACCESS AND PERMITS:** The Customer shall ensure the accuracy of all information and/or data to be supplied by the Customer and shall be responsible for acquiring and providing legal and physical possession of the Site and access there to, for preparation and maintenance of proper access roads to, and provide the right of way for, the site, and for providing possession of and access to all other areas reasonably required for the proper execution of the construction work, including all requisite rights of way.
7. **INTERRUPTIONS IN WORK:** The Customer must not interrupt the works, and/or shall abstain from any act or commission of which it can reasonably be expected that it may delay the works or make the works more difficult and or expensive for JAYSIS.
8. **DELIVERY & HANDOVER:** Within 8 weeks of order placement which, payment of advance and acceptance of order by JAYSIS, or as mutually agreed between the parties in the Agreement. Project shall be deemed to have been handed over to Customer by JAYSIS, on commissioning of the solar power plant.

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9. **DEEMED EXPORT OF POWER:** The Project shall be termed as commissioned when JAYSIS evacuates the power generated to Customer grid. However, in case where JAYSIS has completed its duties as per the scope of duties mentioned in the Purchase Order, and the Project cannot be commissioned due to any act/inaction on the part of Customer, or due to unavailability of Customer grid, then the Project shall be deemed to be commissioned and JAYSIS shall be deemed to have completed its part of obligations under the Purchase Order.
10. **WARRANTY:** The solar power plant carries a one years' warranty against any manufacturing defects, as per existing warranty policy of JAYSIS. Solar photovoltaic modules carry a performance warranty against excess of 20% degradation in twenty-five (25) years as per existing warranty policy of OEM.
11. **SECURITY & SAFETY:** On delivery of supplies to Customer's site in good condition, Customer shall be responsible for safety & security of the materials till handing over of the same to JAYSIS designated personnel for installation. In case there are public disturbances at site which are not exclusively attributable to JAYSIS, Customer shall resolve the same at its own risk & cost, for smooth execution of the project by JAYSIS. In such case, Customer shall provide safety & security for the JAYSIS designated personnel working at site. Any delay in execution or damage of materials due to public disturbances at site shall be attributable to and compensated by Customer.
12. **CIVIL & STRUCTURAL WORK:** JAYSIS limits itself to providing civil foundation and structures for its module mounting as per the design submitted along with this Proposal. Any changes in design which are attributable to Customer shall be charged extra. Customer shall allow scrapping of the roof for bonding the civil foundation.
13. **LIMITATION OF LIABILITY:** Notwithstanding anything contained in this Proposal, its appendices, any offer, or order to the contrary, with respect to any and all claims arising out of the performance or non-performance of obligations under this Proposal or resultant Agreement or purchase order(s), whether arising in contract, tort, warranty, strict liability or otherwise, total liability of JAYSIS shall not exceed beyond 5% of the total contract value received from Customer. Notwithstanding anything contained anywhere else in this Proposal, or in the resultant Agreement, or anywhere else, in present or in future, in no event shall JAYSIS be liable, whether in contract, tort or otherwise, to the Customer for special, indirect or consequential loss or damage (such as, not exclusively, loss of production, loss of reputation, loss of income, loss of profit, etc.).
14. **INDEMNIFICATION:** Customer shall fully Indemnify and hold harmless JAYSIS and its affiliates, associates, directors and employees from and against, any and all losses, costs, damages, injuries, liabilities, claims and causes of action, including without limitation arising out of or resulting from claims by third parties, acts, omissions or breach of any of the Customer's affiliates, suppliers, employees, agents or contractors in the performance of Customer's obligations under this Proposal or any resultant Agreement or otherwise arising out of any breakage of asbestos roof, other health hazards arising out of roof condition, the solar power system and its usage.

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15. **INSURANCE:** For the offered supplies and services, JAYSIS shall cover insurance for marine-cum-storage-cum-erection through appropriate erection all risk policy for all offered items till commissioning. On commissioning of the solar power plant, suitable asset insurance will have to be arranged by Customer at its own cost since the asset is in the name the customer.
16. **FORCE MAJEURE:** Force majeure shall mean any cause, existing or future, which is beyond the reasonable control of JAYSIS including, but not limited to, acts of God, storm, fire, floods, explosion, epidemics, quarantine, earthquake, strike, riot, lock out, embargo, interference by civil or military authorities, acts, regulations or orders of any governmental authority in their sovereign capacity, acts of war (declared or undeclared) including any acts of terrorism, and all other such acts of similar or analogous nature (where all such acts to be collectively referred to as "Force Majeure"). JAYSIS shall not be liable for the failure to perform any obligation in terms of this Proposal if and to such extent such failure is caused by a Force Majeure, provided that none of such acts of Force Majeure will relieve the Customer from meeting its payment obligations.
17. The periods for performance as agreed upon shall be extended by the periods of delay caused by such Force Majeure, as long as the period of Force Majeure does not last longer than three (3) months. If a Force Majeure continues for more than three (3) months and the parties are not able to reach an agreement on the continuation of work within a further term of one (1) month, the fulfilment of obligations of JAYSIS shall automatically be deemed impossible and shall stand suspended. Upon such suspension, JAYSIS shall be entitled to be paid the following amounts:
- i) All the amounts payable for the works completed until the date of suspension.
 - ii) The cost of materials which have been delivered to Customer, or of which Contractor is liable to accept delivery;
 - iii) Any other cost or liability, including unamortized cost of materials, which in the circumstances were reasonably incurred by JAYSIS in the expectation of completion of the works;
 - iv) Demobilization costs of Contractor personnel and equipment; and
 - v) All other costs incurred by JAYSIS on account of suspension of order on such other suppliers.
18. **PUBLICITY RIGHTS:** The Customer agrees and gives its irrevocable and unconditional consent to JAYSIS to issue any press release or announcement relating to this Proposal, or any resultant Agreement, or use the data, photographs, designs, etc. of the solar power plant for its publicity and/or marketing activities or use the same for publication anywhere. JAYSIS understands and agrees that no such usage shall be in a manner defamatory to the Customer.
19. **ARBITRATION:** Any dispute, including claims seeking redress or asserting rights under applicable law, shall, be resolved and finally settled in accordance with the provisions of the Arbitration and Conciliation Act, 1996, as may be amended from time to time or its re-enactment. The arbitral tribunal shall be composed of two arbitrators to be appointed by each of the parties and the third arbitrator shall be appointed by the arbitrators appointed by the parties and for such arbitration, the seat of arbitration shall be in Nagpur, India. All proceedings of arbitration shall be held in English.

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20. GOVERNING LAW AND JURISDICTION: All questions concerning the construction, validity and interpretation of this Proposal or any resultant Agreement will be governed by the laws of India, and the courts at New Delhi, India shall have exclusive jurisdiction with respect to any dispute that occurs hereof. No remedy described in this Proposal or any resultant Agreement shall in any way limit the parties' remedies available at law, in equity or otherwise in relation to any breach or threatened breach of the terms and condition of the Proposal by any defaulting party, and any party may seek a restrictive injunction from an appropriate court of law to safeguard its interests.



Operation and Maintenance Scope of Work (Charged Extra)

1. Solar Modules

- Cleaning and wiping of solar panels using fresh water. Water to be provided by customer
- Visual inspection of modules and mounting clamps
- MC4 connectors
- Check modules for any broken glass/ discoloration, misaligned modules

2. Module mounting structure

- Visual inspection of mounting structures, screws and fasteners
- Tightening of screws and fasteners as needed
- Check for rust

3. Junction Box

- Checking and tightening of solar inter connections
- Visual inspection of junction boxes and wiring
- Tightening of any interconnections as needed

4. Inverters

- General Cleaning
- Check LCD displays of inverters
- Check integrity of wiring
- Visual inspection of mechanical fixings of inverters
- Inspection of cables

5. Cables

- Visual inspection of DC and AC cables

6. Remote Monitoring

- SCADA daily production data recorded
- Physical verification of RS485 communication cables between equipment and server
- Ensure communication between weather station, (Temp sensor, Wind speed, solar radiation), Inverter output, String monitoring if supplied,
- Internet connectivity, configuration (Remote connectivity HW)
- Check the data reports like graphs Analysis, recommendations and feedback